

RENO MSA INDUSTRY TRENDS-OCTOBER 2019

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Business Activity, Construction, and Housing indexes provide a simplified look at important industry trends within the Reno MSA economy.

Business Activity Index October 2019

Provides historical and current trends for business activity in the Reno MSA region.

Construction Index October 2019

Provides historical and current trends for the construction industry in the Reno MSA region.

Housing Affordability Index 3Q 2019

Provides historical and current trends for housing affordability in the Reno MSA region.

Business Activity Index						Construction Index					Housing Affordability Index					
% Change	Taxable Sales	Taxable Gaming Revenue	Nonfarm Employment	Airport Passengers	Airport Cargo	% Change	Construction Employment	Commercial Building Permit Valuation	Commercial Building Permits	Residential Building Permit Valuation	Residential Building Permit Units	% Change	Median Price of SF Homes	Median Family Income	30-Year Fixed Mortgage Rate	Required Qualifying Income
0.32%	0.24%	0.17%	0.39%	0.76%	0.08%	-4.38%	0.91%	-8.21%	-16.00%	-4.01%	-7.07%	2.84%	1.88%	1.52%	-8.75%	-1.29%
3.12%	2.57%	-1.85%	5.96%	5.64%	-1.55%	-28.60%	9.97%	-54.52%	-79.34%	-1.83%	-5.45%	3.97%	5.84%	3.08%	-16.32%	-0.85%

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The Reno MSA Business Activity and Construction Indexes are created using the composite methodology introduced by the Department of Commerce and made popular by The Conference Board. All data variables are monthly, seasonally adjusted using the moving average method, and all series reported in dollar terms are adjusted for inflation. The Business Activity Index is based on data starting January 1995, with 1995=100. The Construction Index is based on data starting January 2001, with 2001=1000.

The Reno MSA Housing Affordability Index is based on a ratio of median family income to qualifying family income, the income necessary to purchase a median priced home in Washoe County. Qualifying income is estimated using a mortgage calculator with inputs for median home price, average 30-year fixed mortgage rate, and housing-related expenses (property tax, utilities, and mortgage insurance). Annual median family income data lags a year and is estimated quarterly using the national Employment Cost Index data for wage and salary increases for each quarter. This index is based on annual data between 1997 and 2018, with data starting in the 1st Quarter (1Q) 2019 estimated on quarterly basis.

The following variables are included in each index:

Business Activity Index

- MSA Employment
- WC Gaming Revenue
- WC Taxable Sales
- RTIA Passengers
- RTIA Cargo

Construction Index

- MSA Construction Employment
- WC Commercial Permits
- WC Commercial Permit Valuation
- WC Residential Permit Units
- WC Residential Permit Valuation

Housing Affordability Index

- WC Median Price of New and Existing SF Homes
- MSA Median Family Income
- US 30-Year Fixed Mortgage Rate

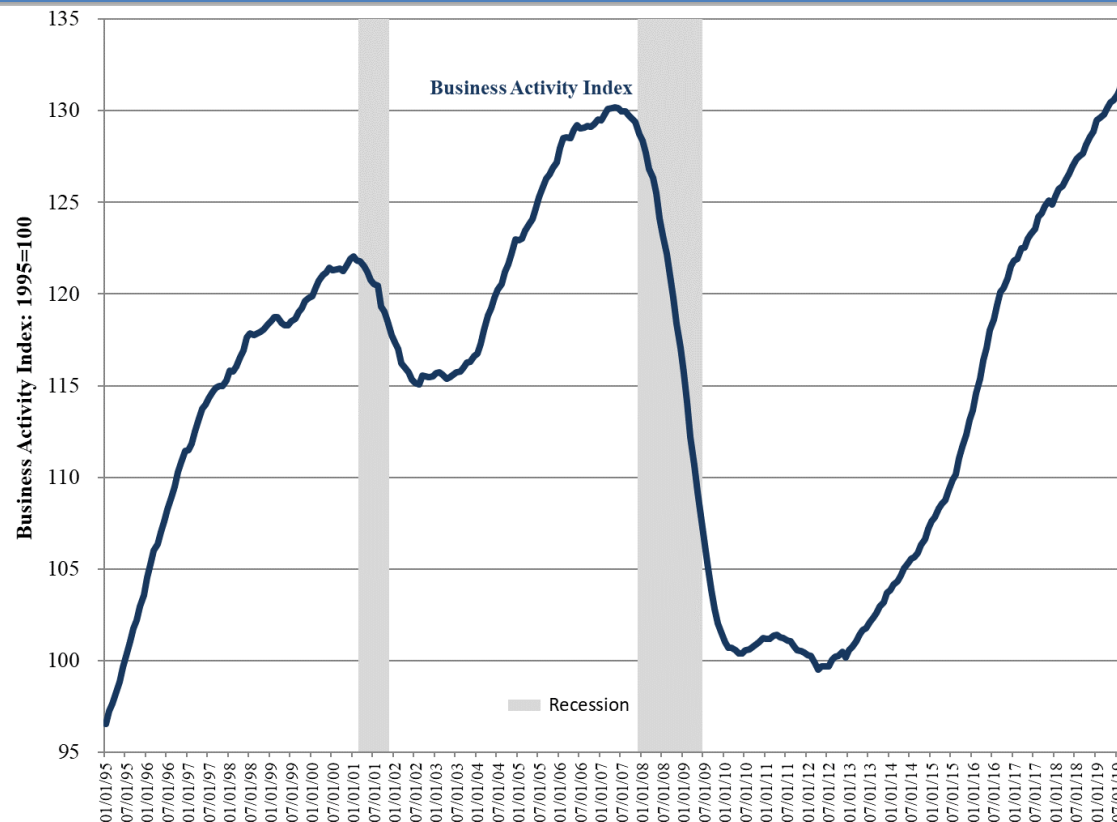
* MSA-Reno Metropolitan Statistical Area * WC-Washoe County * RTIA-Reno Tahoe International Airport *SF-Single Family

Reno MSA Business Activity Index

Reno MSA Business Activity Index increased between September and October 2019, the 22nd month of growth after a small (0.20%) index decrease in December 2017.

The Reno MSA Business Activity Index provides a simplified picture of business activity in the Reno MSA region. While similar to our Reno MSA Leading Economic Index, this index excludes some local residential indicators and all national indicators to arrive at a local business activity index. As with the leading index, taxable sales and airport data for this index is projected using average 12-month, year-over-year change for the variable.

The Index shows a 0.32% increase between September and October 2019. The index increased by 3.12% over the same period last year (October



Series	Latest Period- October 2019	Prev. Period-	Change	Prev. Year- October 2018	Change
		September 2019	Prev. Period		Prev. Year
Taxable Sales (Washoe Co., SA, CPI)	449,378,706	448,300,301	0.24%	438,119,152	2.57%
Taxable Gaming Revenue (Washoe Co., SA, CPI)	42,803,883	42,729,145	0.17%	43,612,391	-1.85%
CES Employment (Reno MSA, SA)	255,758	254,775	0.39%	241,367	5.96%
Airport Passengers (Reno Tahoe Airport, SA)	367,323	364,549	0.76%	347,696	5.64%
Airport Cargo Lbs. Shipped (Reno Tahoe Airport, SA)	12,247,947	12,238,486	0.08%	12,440,295	-1.55%
Business Activity Index Result	132.14	131.72	0.32%	128.14	3.12%

Source: Nevada Department of Taxation, Nevada Gaming Control Board, Current Employment Statistics (CES)-Bureau of Labor Statistics, and Reno-Tahoe International Airport.

SA-Series results are seasonally adjusted. CPI-Series results are adjusted for inflation to 1995.

2018 and 2019).

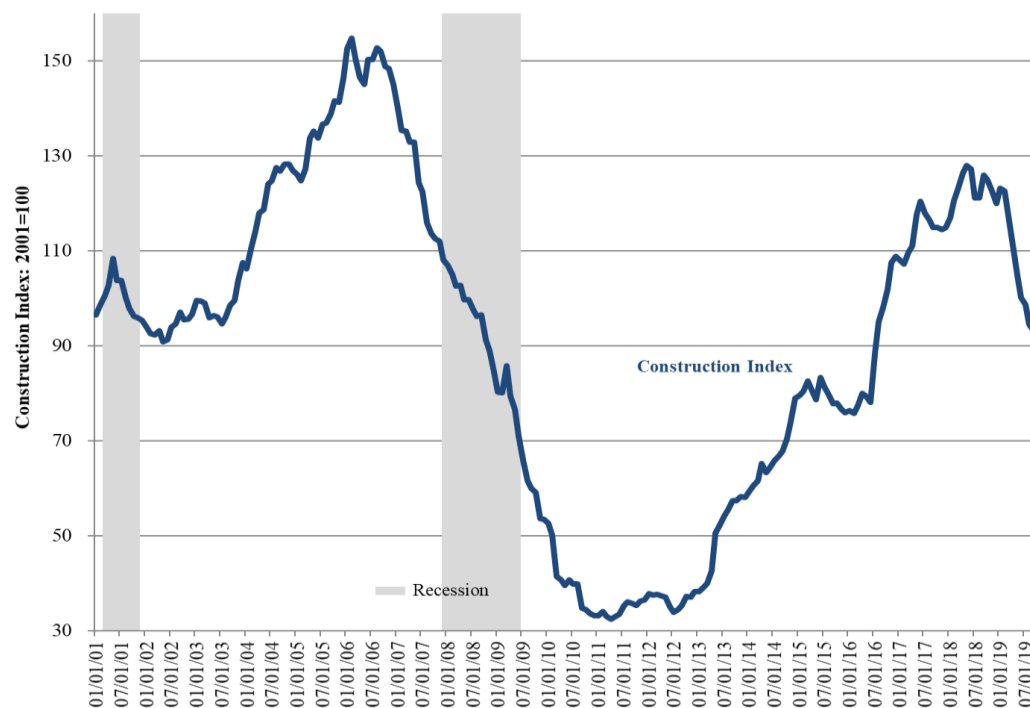
Taxable gaming revenue and airport cargo pounds shipped series, which, declined for much of the year, increased in October, though both series remain lower than the same period of previous year.

Reno MSA Construction Index

Reno MSA Construction Index declined between September and October 2019, the ninth month of decline in the index.¹

The Reno MSA Construction Index provides a picture of the performance of the construction industry in the Reno MSA region. Currently, no single variable represents the condition of the construction industry in the area. By combining multiple construction-related indicators into a single number, the Construction Index represents the state of the construction industry each month, allowing for comparison of trends in the industry over time.

The index shows a decline of 4.38% between September and October 2019. The index declined by 28.60% compared to the same month in the previous year (October 2018 and 2019).



Construction employment in the region continues to grow. All commercial and residential permit series declined this month and compared to the same month last year. This continues a trend of declines in the levels of building permits in the region, compared to high levels of growth in the previous years.

Series	Latest Period- October 2019	Prev. Period- September 2019	Change Prev. Period	Prev. Year- October 2018	Change Prev. Year
Reno MSA Construction Employment (SA)	19,492	19,317	0.91%	17,725	9.97%
Washoe Co. Commercial Building Permit Value (SA, CPI)*	16,959,819	18,477,589	-8.21%	37,287,161	-54.52%
Washoe Co. Commercial Building Permits (SA)*	5.3	6.3	-16.00%	25	-79.34%
Washoe Co. Residential Building Permit Value (SA, CPI)*	49,630,170	51,702,524	-4.01%	50,554,668	-1.83%
Washoe Co. Residential Building Permit Units (SA)*	366	394	-7.07%	387	-5.45%
Construction Index Result	89.15	93.23	-4.38%	124.86	-28.60%

Source: Current Employment Statistics-Bureau of Labor Statistics and Building Departments of City of Reno, City of Sparks, and Washoe County.

SA-Series results are seasonally adjusted. CPI-Series results are adjusted for inflation to 2001.

*Includes data for Washoe County, City of Reno, and City of Sparks.

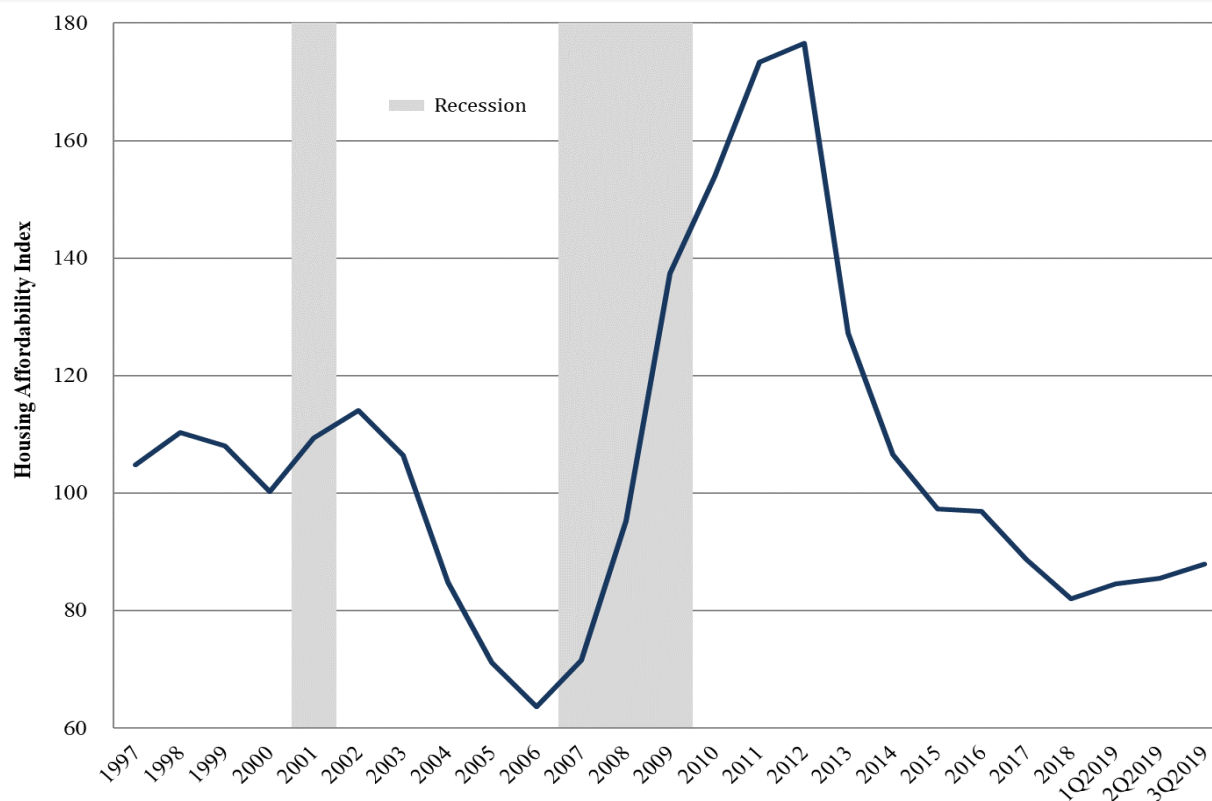
¹ It should be noted City of Reno building permit data has not been reported directly by the City since February 2019. These data were collected from the Accela database, but may be not directly comparable to historical data due to potential differences in the data reporting methodology.

Reno MSA Housing Affordability Index

The new Reno MSA Housing Affordability index increased between 2Q and 3Q 2019, as well as compared to the previous year (2018).

The goal of the Reno MSA Housing Affordability index is to track affordability of region’s housing over time by combining the three variables affecting affordability: income, interest rates, and prices. The index compares median family income to qualifying income (combination of above three variables).

A ratio of 100 indicates that median family income is sufficient to purchase a median-priced home. The 3Q 2019 index of 87.90 indicates median family income is 12.10% below the income necessary to qualify for median priced home.



The index increased by 2.84% between 2Q and 3Q 2019, making homes in the region slightly more affordable. This is due to an increase

Series	Latest Period- 3Q 2019	Prev. Period 2Q 2019	Change Prev. Period	Prev. Year- 2018	Change Prev. Year
Median Price of New/Existing Homes (Washoe Co.)	407,500	400,000	1.88%	385,000	5.84%
Median Family Income (MSA)	76,950	75,800	1.52%	74,650	3.08%
30-Year Fixed Mortgage Rate (US)	3.66	4.01	-8.75%	4.37	-16.32%
Required Qualifying Income (Estimated)	87,547	88,687	-1.29%	88,302	-0.85%
Housing Affordability Index Result	87.90	85.47	2.84%	84.54	3.97%

in median family income and a large decline in the quarterly mortgage rate, which declined more than the median home price increase. The index increased by 3.97% compared to 2018.

Source: Washoe County Assessor/Center for Regional Studies (UNR), Federal Financial Institutions Examination Council's (FFIEC), Bureau of Labor Statistics, and Federal Reserve Bank of St. Louis.